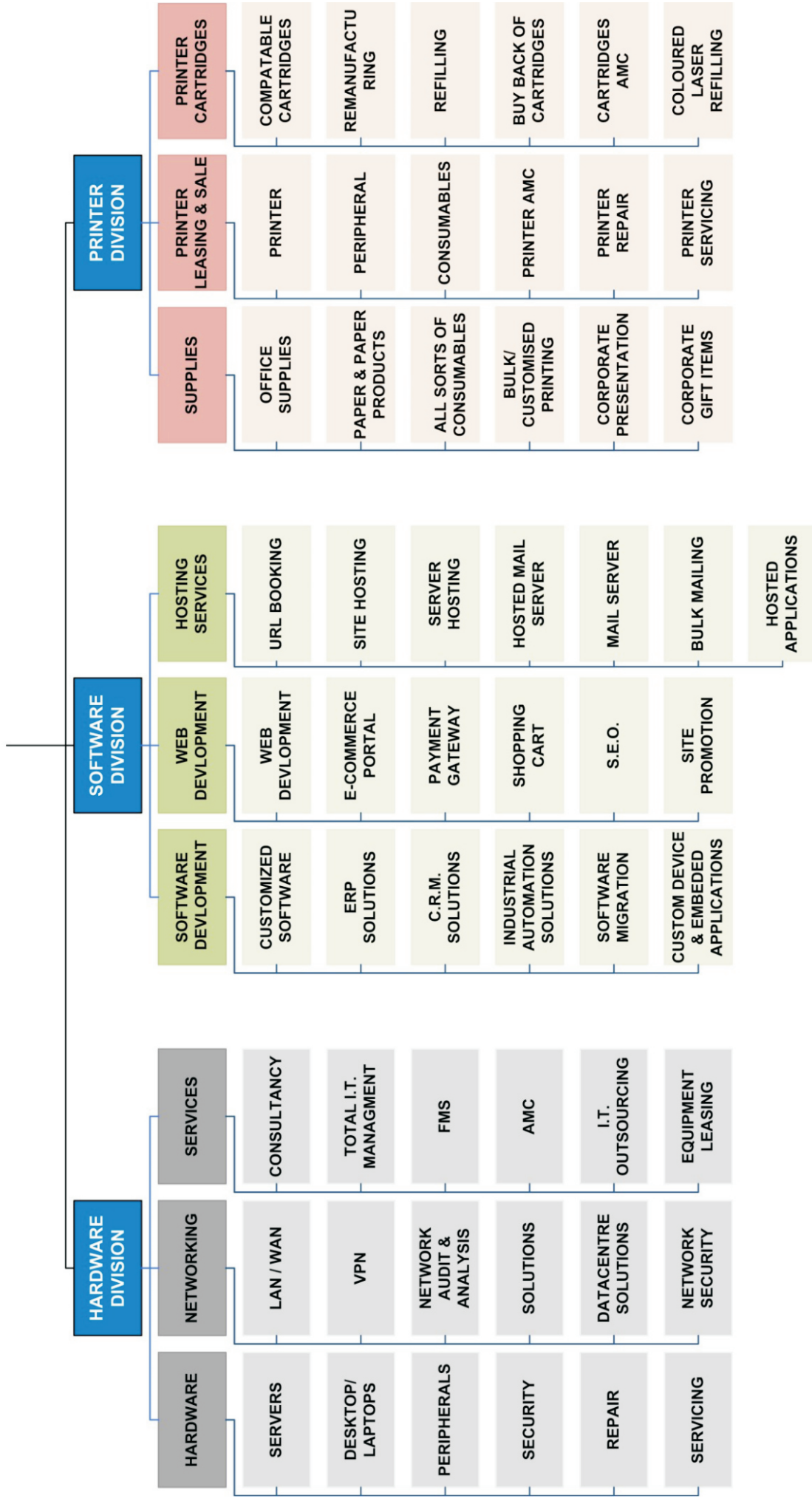




I.T. SOLUTIONS

SOFTWARE E-Commerce Web Analytics Quality Testing
SEO / Internet Marketing PRINTER DIVISION Printers On- Lease
ERP & CRM Solutions Cartridge Re-Filling
HARDWARE Cartridge Re-Manufacturing
Facility Management Field Engineering
Annual Maintenance CUSTOMER SUPPORT
Logistics Management
Visual Communication

HARDWARE, SOFTWARE, NETWORKING.



ABOUT US

AERO PACK was formed in 1984. Diversified & focused on Computers and Digital Transmission Products for networking in 1996, we specialize in System Integration, WAN Products, Networking Solutions and have product range to match a wide spectrum of WAN and LAN requirements and applications. Apart from this, we have a fully trained technical team of Certified Engineers, Semi Skilled & Non-Technical Staff for providing quick and effective customer support worldwide.

“Our Success is Our People”

We at AERO PACK believe in blending experience and professionalism with a craving for innovation and zeal to achieve goals, which forms the backbone of **AERO PACK**, a company that is a true solution provider.

We - The IT Professionals of the Fourth Generation belongs to the field of Internet and Intranet Engineering, Networking Environment, System Administration, Customized Software Development & Custom Hardware Development. Our Commitment to provide the best possible services and products has enabled us to carve a niche for ourselves in the fiercely competitive arena of Information Technology.

SERVICES OFFERED BY AERO PACK

- Design & Implementation of Custom Solutions.
- Strategic IT Consultation.
- Shop Floor Designing & Implementation for Industrial Automation.
- Facilities Management & Outsourcing.
- Disaster Recovery Planning & IT Infrastructure Management Solutions.
- High End Storage Solutions.



HARDWARE DIVISION

Annual Maintenance Contract Deliverables

Problem Isolation / Trouble Shooting / Problem Resolution.

Support through Resident Engineers & On Call Basis.

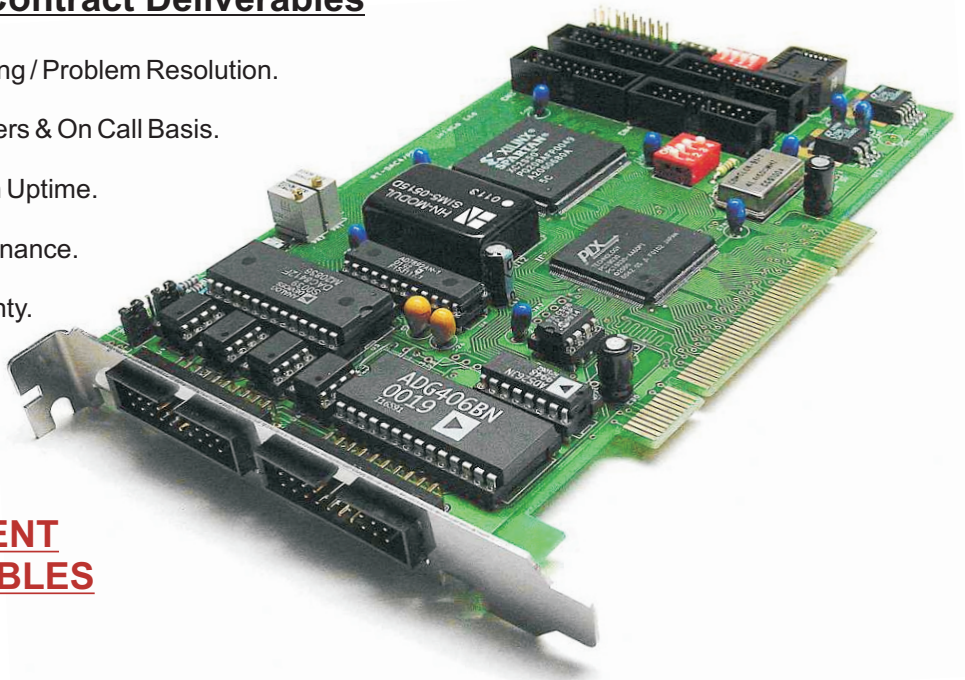
Performance Evaluation -Through Uptime.

Comprehensive Hardware Maintenance.

Support for Systems under Warranty.

Support on Different Platforms.

Spares Support.



FACILITY MANAGEMENT SERVICES DELIVERABLES

Hardware Support.

Network Management Support.

Wan Management Support.

Desktop / Workplace Management Support.

Mail Management Support.

Data Center Management.

Help Desk.

FIELD ENGINEERING STRENGTHS

A Large team of engineers for third party maintenance and facility management.

Actively involved in the field of maintenance for the last 9 years.

Presently providing support for diverse H/W Platforms and Maintaining a system base.

Strategic support alliances with global IT giants like Acer, Diva, Eicon, Sony, Sharp, Canon, APC, Sure Power, Intel, Microsoft, Compaq, Cisco, HP, 3Com Gateway Systems, Titan Broadband etc.

Geared to provide system integration on multi - vendor crossed platforms.

Working towards providing round-the-clock 24 hours support facility in the near future.

Providing support for different platforms like Microsoft, Unix, Linux, Novel.

NETWORKING DIVISION

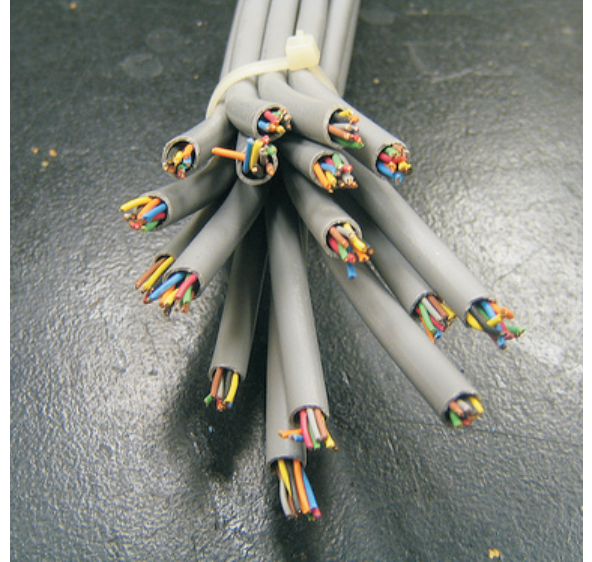
We specialize in providing end to end solutions for Conceptualizing, Designing, Deployment, Testing and Documentation of simple/complex small to big LAN/WAN Networks of all types. Already executed projects from 10-5000 nodes multiple location LAN/WAN projects involving multiple Server Rooms.

Network Audit :

Initially, a thorough analyzation is done by Aero Pack team for providing detailed condition and environment analysis is of the network. Network Audit and Analysis delivers a summary report which provides an assessment of Networks Performance, highlighting suitable recommendations and course of action on behalf of networking conditions that require immediate resolutions.

Benefits:

Increases accessibility for enhanced user and system availability.
Identifies corrective action and scope of improvement for optimal performances.
Positively identifies and reveals probable trouble areas, resolves traffic issues and design issues.
Optimum utilization of existing network components and all IT resources.
Enhances network performance and availability.
Maintains system performance guards and reduces network management costs.



Contents of the Audit & Analysis Report



- Summary including Pre-Audit Summary, Audit Summary, Analysis and Recommendations.
- Evaluation of Network, Data and Physical Cover Sheet.
- Existing Network & Proposed Network Diagrams.
- To be Laid Network Layer Diagram.
- Identifying Network Problems and Documentation.
- Solutions for problems identified by the customer and problems identified during audit and analysis.
- Recommendations for Expansion of Network as per Demand in the near future.
- Network Cover Sheet Testing Report & Conclusion.

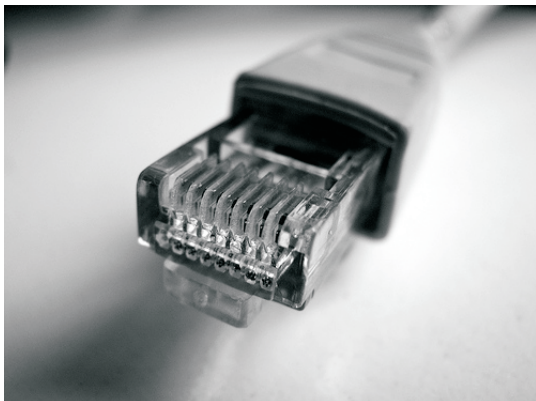
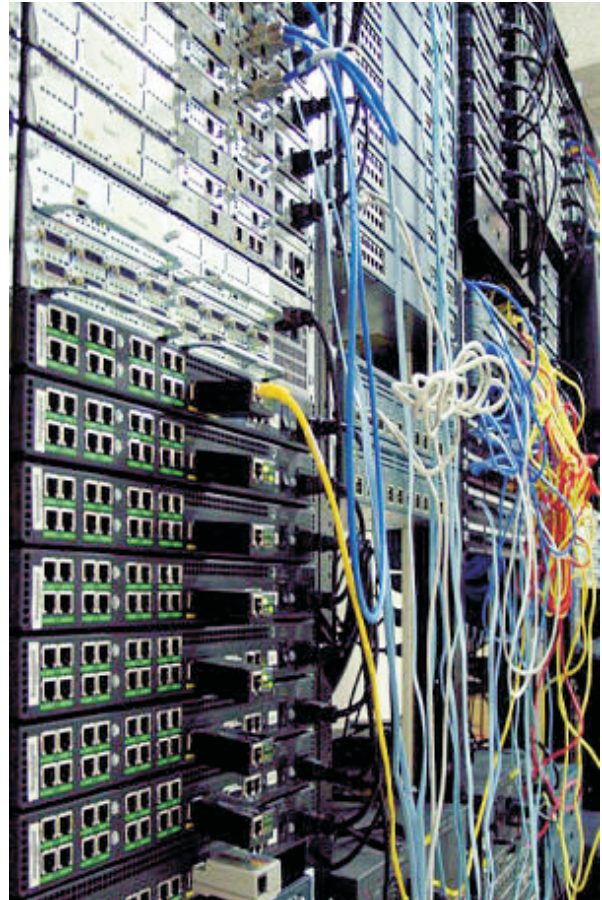
Data Center Design

A specific enterprise at a centralized location used for exchange of data and storage management process is called a Data Center. They are equipped with high demand networking communication systems at high speeds for handling all sorts of networking and web files, applications and traffic.

Constructing a Server Room/ Data Centre requires specialization in multiple domains. Involving activities like Architectural, Civil, Electrical, Data/Voice Communication, Radio Links, Proper Handling Of lots of Electrical, Data, Monitoring, Control Cables, False Ceiling, False Flooring, Cable Trenches, Cable Trays, Server Specialization, Router Installation, Air-conditioning, Air Handling Systems, Environment Monitoring/Control Systems, Mega UPS's, Multiple Generators, Fire Monitoring & Fire Fighting Equipment, Access Control/ Surveillance Systems.

Having executed a complete Server Room involving a total end to end solution on a turn key basis for one of India's biggest ISP's and many more smaller Server Rooms/ Data Centres we have the required expertise and experience to handle any size of Server Rooms with any type of complexities.

Aero Pack's system integration and knowledge up-gradation strengths has given it an edge over others to excel in the areas of Data Centre Designs, Planning and Execution.



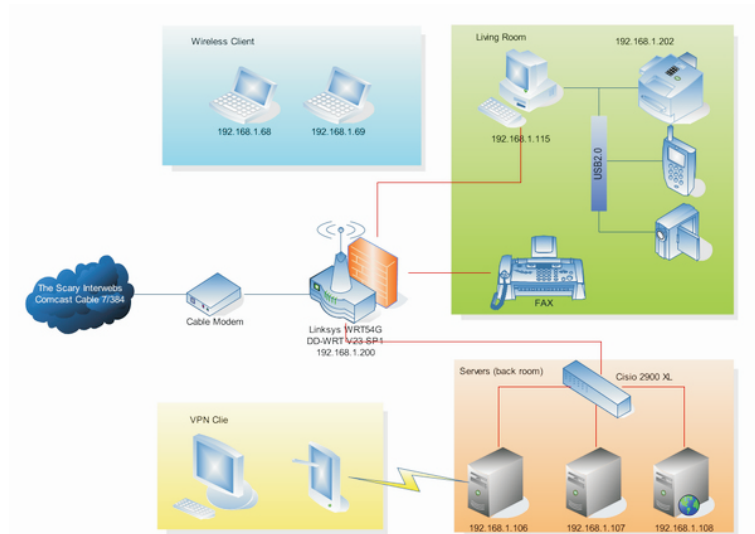
Benefits:

- Secured Investment Returns
- High Capacity & Density
- Support for SAN / NAS and Convergence
- Reliability and High Quality
- High Speed Technology Support
- Reduced Failures and Uninterrupted Continuity.

REMOTE INFRASTRUCTURE MANAGEMENT (RIM)

RIM includes:

- Network Monitoring
- Asset Inventory
- Device Management
- Deployment Management
- Design Management
- System Integration Management
- System Device Monitoring
- Event Aggregator
- Trouble Ticketing
- Compliance Management
- Vendor Management
- Requirements Management
- Remote Problem Resolution



Benefits:

Support for Corporate Clients
Uninterrupted operations of network services and servers.
Ensuring smooth operation of all network & linking architecture.
Round the clock Monitoring, Trouble Shooting and Supervision.

WAN Solutions :

Having successfully executed multi-locational solutions for our customers we have capabilities for design & deploying WAN & VPN projects based on Radio Links, Leased Lines, via Internet, VSAT etc all over INDIA. We have successfully executed some VPN projects in some of India's most remotest regions (Details available on request).

SOFTWARE DIVISION

In September 2007, we launched our software division primarily to serve our customers, who need high-end ERP / MIS services as economically viable options. Being a small and emerging enterprise, we can effectively address to IT needs of this LME segment. This is possible because of our low overheads. In the short span of about 9 months, we have completed many prestigious assignments and presently handling projects, which are at different stages of completion.



We have the capacity of providing complete implementation including Consultancy, Implementation Plan, Re-Engineering of the Existing IT Program, Migration of our S/w On Site Training and Post Sale Services.

We have a young, experienced dedicated team of Software Engineers, Programmers, Web designers, Internet Marketing, Web Analytics & Search Engine Optimizers, etc..

We are well equipped with request inputs. We are increasing our manpower based on the specific requirements of the projects.

Here is the list of Projects Implemented:

1. Consulting Services
2. IT Services
3. Engineering & Re-Engineering
4. Application Services
5. Architecture
6. Independent Validation Services
7. Information Management Services
8. Infrastructure Services
9. Packaged Application
10. System Integration Services



PROGRAM OUTSOURCING SERVICES

To attain objectives, improve quality, strengthen controls and reduce costs, we provide Outsourcing of Programming Services. Eventually, the decision to outsource should integrate and gels well into the company's overall strategic diagram and commercial goals. Our technical know-how, experience and expertise of using open source technologies, for eg. Java, on various projects with Software Companies & IT Consultants around the world makes us the ideal choice for outsourcing programming services.

E-COMMERCE SOLUTIONS



Online Global Presence is the most rational step for all business enterprises.

From specializing in building systems to sell products and services online to customized shopping components, which can accommodate the most demanding products, we can also flawlessly link all logistics providers and major payment gateways available (country specific).

ERP & CRM SOLUTIONS

ERP stands for Enterprise Resource Planning & CRM stands for Customer Relationship Management.

CRM is a strategy to learn more about customer needs and behaviors in order to develop strong relationships with them. Good customer relationship is the key to success. The more useful way to think about CRM is, as a strategic process that will help you better understand your customer's needs and how you can meet those needs and enhance your bottom line at the same time. There are many technological components to CRM, but thinking about CRM in primarily technological terms is a mistake. The idea of our CRM is that it helps businesses use technology and human resources to gain insight into the behavior of customers and the value of those customers. With an effective CRM strategy, a business can increase revenues by :

- Offering better customer service.
- Helping sales staff close deals faster.
- Cross-selling products more effectively.
- Retaining existing customers and discovering new ones.
- Providing services and products that are exactly what your customers want.

Though we have an expertise in ERP Sector, developing & implementing ERP Solutions & Business Process Modules for corporate houses and business enterprises is another addition to Our Strengths.



Financial Accounting:

Costing, Marginal Costing, Calendar Inter-Mix Costing, Stock Evaluation, Sales & Stock Realization, Analysis of Cost, Stock & Sales of Plant & Branch.

Module : Input Data – Raw, Output : Financial Statements & Links to existing ERP.

WEB APPLICATIONS

Web Application is commonly structured as a 3 stage application. In its most common form, a Web browser is the First Level, an engine using web technology is the Second Level and Database is the Third Level. The ability to update and maintain Web applications without distributing and installing software on potentially thousands of client computers is a key reason for their popularity. At AERO PACK, we have an expertise in developing web applications as per your business requirements. From Inventory, Sales, Invoicing or any part of your business process, which needs to be centrally managed, we customize it as per your specifications.



WEB DEVELOPMENT

We provide the high quality and cost-effective web solutions, we strive to make web site that are fast loading, easy to navigate, uncluttered, search engine friendly and at the same time useful to visitors. We have developed the expertise in web site design and development over the years working for our various domestic as well as international clients.

Our experience and know how with latest design tools and technologies helps us to offer complete range of web design solutions. The First Step in creating your website is selecting your domain name. If you don't already have a domain name that you would like to use, we will register a domain name for you.



Domain Booking & Hosting

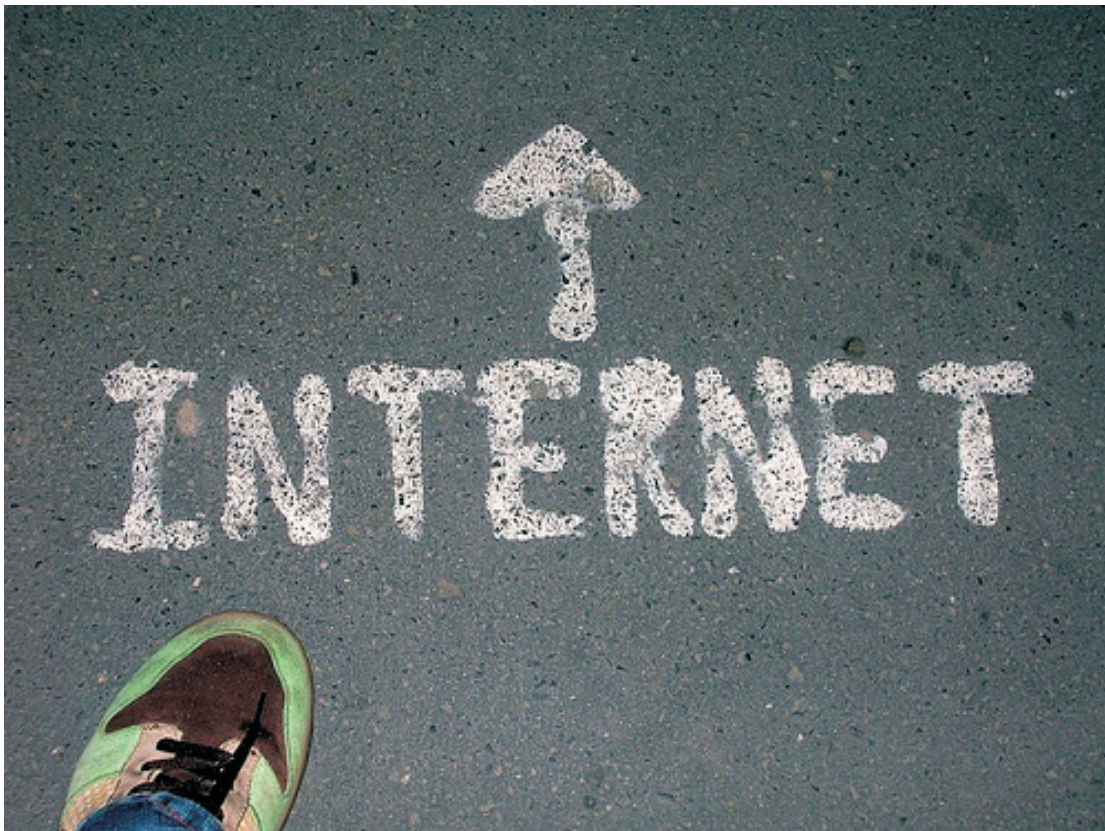
Choose a domain name that represents your business and the products and services you offer. Domain names can be up to 63 characters, but try to create the shortest domain name that is most recognizable to your audience. Incorporate a popular keyword into your domain name. The easier your domain name is to pronounce, the easier it will be to remember. Dashes work well if you want to create a domain name that is unavailable, i.e. www.abc-efg-xyz.com. They also show up higher in search engines. Purchase domains that are spelled similar to yours and redirect them to your main domain. Get the whole package for you domain extension: .com, .net, .org, .info, .biz, .us, .name, .in, .co.in, .net.in, .org.in, .gen.in, .firm.in, .ind.in, .cc, .tv, .bz, .mn, .mobi. Here at Aero Pack, our number one objective is to help our customers get the best possible web hosting for the lowest possible price.

GET GREAT WEB HOSTING AT AN AFFORDABLE PRICE

At Aero Pack, our goal is to help you get web hosting you can afford, but with quality. This is why all of our hosting accounts come with a generous list of standard features, along with professional customer service from our fast, caring, and knowledgeable Support Team.

Linux & Windows Hosting : Robust, Reliable, Cheap, Fast, that's how people describe our Web Services. Our servers give you dedicated hosting solutions with superior technology, reliability, speed and security.

Whether your business needs managed, unmanaged, or co-located servers, high-performance is what you can expect. Discover how Application Hosting can help you streamline and simplify your infrastructure management, and get greater value from your IT investment. We host your websites and applications so you simply take advantage of the technology without any installation or maintenance concerns. High-speed Internet access will help your business to be more productive and more successful.



With an experience of thousands of hosting clients AERO PACK is the name you can trust for all your hosting requirements.

Our full range of Web hosting products and services will offer your business exactly what it needs to achieve your online goals and objectives. No matter what your Web hosting needs are, AERO PACK offers a hosting package to suit your business objectives. Our systems are much more powerful and complete than any of our competitors. Our experience and reputation together with fast processors, lots of memory and storage space, plus high bandwidth allowance and excellent support is what sets us apart from our competition.

SEO / Website Promotion / Internet Marketing

We offer our Website Optimization Services for Internet Marketing & Search Engine Optimization of your Website. It Includes :

- Search Engine Optimization on all the Major Search Engines
- 20-30 Keyword Allotments & Promotions Article Submissions
- Website Ranking
- Traffic Generation
- Directory Submissions
- Cross Linking
- Presence in Top 10-20 searches on those keywords in all major search engines.
- RSS Feeds
- Blog Directory Submissions
- Forum Submissions
- Google Adwords
- Google Adsense



MASS MAILING & E MAIL MARKETING

E-Mail Marketing through Mass Mailing is one of the most convenient, effective communication and promotion method in the world of internet business to business scenario. It is a revolutionary way to increase sales and revenue, to amaze your audience with a complete, professional and effective way to market your products and services.

These Mass Mailing & Email Marketing services provide seamless execution of your email marketing campaigns. Aero Pack ensures that all your emails get delivered in time without going into Spam. For email marketing services, there is no

Email marketing has advanced to a well-targeted and customized approach that is generating record results.

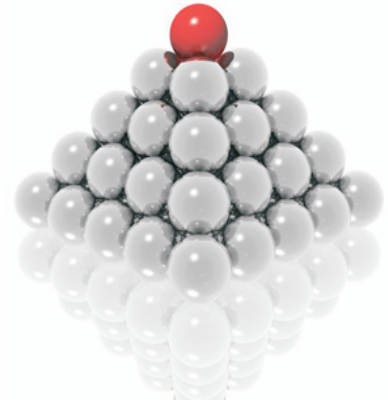


need to buy any software, no implementation & mail delivery delays, unlimited mailings, security encryptions and very fast operations. Customizing Emails to maintain a perfect balance between creativity and strategy, we create some visually appealing, relevant and great pieces of artworks.

VISUAL COMMUNICATION

Visual Communication is the appealing presentation of information in textual and graphical format, which looks appealing. The recent trend in visual communication is the Digital Visual Communication, which is more dynamic and flexible. The digital visual communication includes e-brochures, e-mailers and digital catalogs.

We offer a complete range of digital designing services like page layout, graphics, embedded styles (CSS) and Text content design for designing of e-brochures, online mailers and digital catalogs.



QC & QT (QUALITY CONTROL & QUALITY TESTING)



Our Language Services is focused on providing customized multilingual solutions to IT companies to Globalize their products & services.

Internationalization

It is the process of designing an application so that it can be adapted to various languages and regions without engineering changes.

Localization

It is the process of translating a product into different languages or adapting a language for a specific country or region.

Quality Check

It is a process to check if the product is as per global quality standards. We do QC on all the modules / screens of the product to see if everything is up to the mark.

Outsourcing

We provide high quality; time bound, cost effective outsourcing through our Indian operations. Becoming a outsourcing hub for programming services, web application development services, Custom software development and Web development have always been our focus.

From database design to e-commerce solutions to e-commerce Web site design, we deliver cost effective and reliable systems. Our expertise in IT Outsourcing in general and Software Outsourcing in particular is our competitive edge. Software Design companies as well as Software Development companies all over the world can benefit from outsourcing their projects and getting prompt, high-quality service at a reasonable cost. A software company or IT company can save about 40% of its expenses by outsourcing an application development project to us. There is no doubt that IT outsourcing is a most effective way to stretch your budget.

SOFTWARE PROJECTS

Some of the Software Projects which have been completed since then are:

Web Sites Client:- **S. S. Tours & Travels Agra**

This is a **WEB PORTAL** for a Tours & travels company.. Designed to serve prospective tourists with information of sites, packages, tours and query-processing. Query service is based on auto-generated e-mail.

COSTING REPORT SYSTEM Client:- **ContiTech Rolands India**

A multi-national company. This Cost Reporting System is designed to control costs as per predefined standard rates. Evaluation of factory and branch stock, contribution made at different stages, such as, cost of production, analysis of contribution based on segment, category, group, plant and branch.

RAINBOW Client :- **Rainbow Exports**

Is a demo software, depicting elementary inventory & invoicing system.

MIGRATION FROM WINDOWS TO LINUX Client:- Aero Club

Aero Club are the owners of **WOOD LAND** brand of shoes. We designed and implemented back end system migration of multi-location SyBase data base from Windows to Linux..



PROJECTS UNDER DEVELOPMENT & IMPLIMENTATION



Enterprise Management System [Extended]

Client:- **Norma DND Products Pvt. Ltd**

This client deals in Sales and Renting of Medical Equipments with a multi locational franchisee net work. Centralised data is made available for users. Six stages for user-level security has been built into the system, to ensure proper authentication of transaction process.

INSURANCE POLICY RENEWAL REMINDER SYSTEM

Clients **Package Software**

An application to generate and serve messaging system for customers, reminding them of the approaching due date. A very useful tool for insurance agents.

AGENCY MANAGEMENT SYSTEM

Client : **Aero Pack (Cartridge Division)**

Distributor sales management system. Deals with a number of agents having their own list of customers. Commission is generated at the invoicing stage itself. Realizations, outstanding are tracked. A hy-brid accounting package.

LOGISTICS MANAGEMENT SYSTEM

Client : **Pink City Silica Ltd**

This Mumbai based client deals with export-import related and domestic logistic services. Needs a web-based application which can be used globally for booking, delivery status inquiry, export-documentation, invoicing, and related document generation and services.

MEDICAL EMERGENCY REFERRAL

Client : **Package Software**

Conceived for the use of Super Specialty Medical Professionals. In case medical emergencies the doctor has asses to medical history of the patient. As such he is better placed to advise the patient.

STORAGE & RETRIEVAL OF SALES LITERATURE

Client : **Grabner International**

Digital Storage of sales literatures (catalog, broacher, etc) and retrieval of the same at any desired point of time.



PRINTER DIVISION

A new facility put up for the re- manufacturing of Printer Cartridges, for use by both inkjet and laser printers. This facility also re-fills / re-inks empty cartridges using state of the art technology. Only the best quality inks are used by highly trained man power. Already a large list of satisfied customers exists. More are adding to this list.

FIRST LASERTECH CARTRIDGE RE-MANUFACTURING PLANT IN DELHI

We use sophisticated machines based on state of the art technology to deliver high quality cartridges. Our Key Services includes :

- **COLOUR LASER TONER RECYCLING**
- **COMPATIBLE NEW LASER TONER**
- **COMPATIBLE & NEW CARTRIDGES**
- **LASER TONER RECYCLING**
- **PRINTER LEASING**
- **AMC OF PRINTERS**
- **NEW PRINTERS**
- **REPAIR & SERVICING**
- **PRINTER MEDIA PAPER**
- **INKJET CARTRIDGE RECYCLING**



WHY LASERTECH???

- **Technical Difference Between Laser Tech Quality v/s Unskilled Re-fillers.**
- **We use highest quality Inks & Toners.**
- **Using Highly Skilled Technicians & Machines, we can guarantee good quality printouts, long printer life, more number of refills per cartridge.**
- **FREE Pick Up, Delivery & Installations of cartridges.***
- **Warranty on Cartridges.**
- **Warranty on Printers.**

MISSION STATEMENT

“We are a customer driven company, dedicated to Innovation and Quality in providing cost-effective solutions to our Customers in the area of Information Technology.”

CUSTOMER SUPPORT

We started as a service organization and greatly appreciate the role of Customer Support in achieving “Customer Satisfaction”. Customer Support policies are designed to ensure Premium Quality Support to all our esteemed customers.

OUR CUSTOMERS

Software Companies.

Insurance Companies.

Target Market Segments.

Banks and Financial Institutions.



E-Commerce & ISP Companies.

Department of Telecommunications.

Media / Communication Organizations.

Corporate / Multinational Organizations.

Government Organizations and Departments.

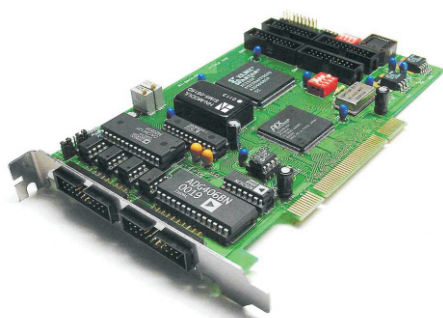
Note : Specific References can be provided on request.

OUR PARTNERS AND ALLIANCES

- APC (POWER CONDITIONING NETWORK ENCL - POWER CONSULTANT)
- LIBERT (POWER CONDITIONING - BUSINESS PARTNER)
- MICROSOFT (SOFTWARE & SOLUTIONS – VAP)
- SYMANTEC (COMPLETE ANTIVIRUS & FIREWALL SOLUTIONS)
- INTEL (ENTIRE PORTFOLIO – GID)
- SUN (SERVER & SOFTWARE SOLUTIONS – RESELLER)
- IBM (ENTIRE RANGE - IBM BUSINESS PARTNERS)
- ACER (DESKTOP, SERVERS, LAPTOPS, OVERHEAD PROJECTORS, PLASMA DISPLAY MONITORS etc.)
- TOSHIBA (LAPTOP, OVERHEAD PROJECTORS, PLASMA DISPLAY MONITORS)
- SONY (LAPTOP, STORAGE SOLUTIONS, PRESENTATION EQUIPMENT)
- HP (DESKTOP, SERVERS, LAPTOPS, PHERIPERALS etc.)
- EPSON (PHERIPERALS, ENTIRE RANGE OF POS SOLUTION)
- CANON (PHERIPERALS, PRINTING SOLUTIONS)
- SHARP (MONITORS & PRESENTATION)
- CISCO SYSTEMS (ROUTERS SWITCHES etc. SOLUTION PROVIDERS)
- 3 COM (ROUTERS SWITCHES etc SOLUTION PROVIDERS)
- R&M (PASIVE NETWORKING PRODUCTS EXCLUSIVE DIST)
- PLANET (ENTIRE RANGE OF ACTIVE NETWORKING PRODUCTS EXCLUSIVE DIST)
- ALLIED TELESYN (ACTIVE NETWORKING PRODUCTS & ETC – RESELLER)
- AMP (PASIVE NETWORKING PRODUCTS - CERT INSTALLER)
- LUCENT (PASIVE NETWORKING PRODUCTS - CERT INSTALLER)
- KRONE (PASIVE NETWORKING PRODUCTS - CERT INSTALLER)
- PANDUIT (PASIVE NETWORKING PRODUCTS - ACR RESELLER)
- BELDEN (HIGH QUALITY SPECIAL PURPOSE CABLES)
- SEAGATE (STORAGE DEVICES & SOLUTIONS - STORAGE PARTNER)
- QUANTUM (STORAGE DEVICES & SOLUTIONS - RESELLER)
- GATEWAY SYS (INTERNET BANDWITH, WAN,VPN SOLUTIONS – PARTNER)
- BHARTI TELECOM (INTERNET BANDWITH, WAN, VPN, LEASED LINES SOLUTIONS – PARTNER)
- VSNL (INTERNET BANDWITH, WAN, VPN, LEASED LINES, HIGH CAPACITY IPLC SOLUTIONS – PARTNER)
- CANON (HIGH END PRINTING SOLUTIONS - REG RESELLER, OVERHEAD PROJECTORS, PLASMA DISPLAY MONITORS)
- UNILINE (ONLINE UPS- BUSINESS PARTNER)
- RITTAL (NETWORK SERVER RACKS, KVM SWITCH – REG RESELLER)
- VERO PRESIDENT (NETWORK SERVER RACKS & ENCLOSERS)
- ATEN (COMPLETE RANGE OF KVM SOLUTIONS – REG RESELLER)
- AVOCNET (COMPLETE RANGE OF KVM SOLUTIONS – REG RESELLER)
- IOGEAR (COMPLETE RANGE OF KVM SOLUTIONS – REG RESELLER)



Head Office & Branches.



AERO PACK

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Website : www.aeropack.net.in